

Digital Infrastructure Platforms for AI, HPC and Digital Assets

**NASDAQ: MIGI** 

**Company Presentation** 



### Safe Harbor Statement and Disclaimer

#### **DISCLAIMER**

This presentation has been designed to provide general information about Mawson Infrastructure Group, Inc. ("Mawson" or "the Company"). Any information contained or referenced herein is suitable only as an introduction to the Company. The information contained in this presentation is for informational purposes only.

The information contained herein does not constitute or form a part of, and should not be construed as, any offer for sale or subscription of, or any invitation to offer, buy or subscribe for, any securities, nor shall there be any offer, solicitation or sale in any jurisdiction in which such offer, solicitation or sale would be unlawful. This document is not a prospectus. The information contained in this presentation is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. Neither the Company, nor any of its respective affiliates make any representation or warranty, express or implied as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of any of the information or opinions contained in this presentation. This presentation has been prepared without taking into account the investment objectives, financial situation particular needs of any person. The trademarks included herein are the property of the owners thereof and are used for reference purposes only. Such use should not be construed as an endorsement of the platform and solutions of Mawson.

#### FORWARD-LOOKING STATEMENTS

The Company cautions that statements in this press release that are not a description of historical fact are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words referencing future events or circumstances such as "expect," "intend," "plan," "anticipate," "believe," and "will," among others. Because such statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. These forward-looking statements are based upon the Company's current expectations and involve assumptions that may never materialize or may prove to be incorrect. Actual results and the timing of events could differ materially from those anticipated in such forward-looking statements as a result of various risks and uncertainties. More detailed information about the risks and uncertainties affecting the Company is contained under the heading "Risk Factors" included in the Company's Annual Report on Form 10-K filed with the SEC on March 28, 2025, and in other filings that the Company has made and may make with the SEC in the future. One should not place undue reliance on these forward-looking statements, which speak only as of the date on which they were made. Because such statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. The Company undertakes no obligation to update such statements to reflect events that occur or circumstances that exist after the date on which they were made, except as may be required by law.



# **Experienced Management with Advanced Tech Expertise**



Rahul Mewawalla CEO and President

Rahul is a technology and business leader with extensive strategic and operational expertise across Fortune 500 and growth companies, having held senior executive and operating roles including as CEO and President for several technology companies. He has held leadership roles with leading global technology companies including Yahoo!, General Electric (NYSE: GE) and Nokia Corporation (NYSE: NOK) and has served as board director for several NASDAQ-listed public companies including as Chairman of the Board. He served as Advisor to Stanford University's Persuasive Technology Lab, Senior Advisor to San Francisco Mayor's Office on Innovation, Chair of the Venture Capital Task Force Committee on Services and Systems, and with the MIT-Stanford Venture Lab. He has previously received numerous awards and honors such as Top 40 under 40 in San Francisco and received an MBA from the Kellogg School of Management at Northwestern University.



**Bill Regan** Chief Financial Officer

Finance executive with 40 years of experience, including 25 years at public companies. Extensive transactional expertise, including two IPOs, and numerous acquisitions, divestitures, and financings



**Geneva Skeen** Head of Information Systems

Technology leader with proven track record in software, IT systems, software services, product development, and data analysis



**Allen Bolden**Head of Operations

Extensive background in facilities, operations, and engineering across large-scale enterprise infrastructure



Kaliste Saloom General Counsel and Head of Legal

Seasoned legal experience including General Counsel roles with various publicly and privately held companies in high-tech industries including satellite, telecom, and autonomous vessels



**Anurag Gandhi** *Head of Corporate Strategy* 

Corporate strategy and operations leader with prior experience in advisory and operating roles at various Big Tech and PE-backed companies



Vikram Murali

Head of Corporate Development

Expertise across corporate development, most recently at Evercore's investment banking practice, working on M&A, capital raises, and strategic advisory assignments



Max Franklin

Head of Sales and Strategic Partnerships

Extensive sales, partnerships and customer success expertise across AI, HPC, and digital assets



**Tony Beck** 

Head of AI/HPC Design and Deployment

Power and infrastructure specialist with expertise in clean energy, hyperscale data centers, and AI/ML-focused tenant improvement (TI) development



Jonathan Sites

Head of Human Resources

HR, culture, and people operations. Leads Mawson's HR initiatives, and talent development strategies

# About Mawson Infrastructure Group, Inc.

Innovative Digital Infrastructure Platforms Company serving the AI, HPC and Digital Assets Markets



Technology company focused on next-generation digital infrastructure platforms for Artificial Intelligence (AI), High-Performance Computing (HPC), and Digital Assets markets



HQ near rapidly growing tech hub in Pittsburgh, PA., with multiple digital infrastructure sites in the PJM market, North America's largest competitive and deregulated wholesale power market



Deep innovation, tech, and operational expertise to manage and optimize digital infrastructure and computing with a team from Apple, Amazon Web Services, Nokia, Yahoo, T-Mobile, and other tech companies



100% Carbon-Free and focused on using sustainable energy, including nuclear, across our multiple digital infrastructure and computing sites

# Diversified Mix of Businesses, Focused on Global Digital Economy

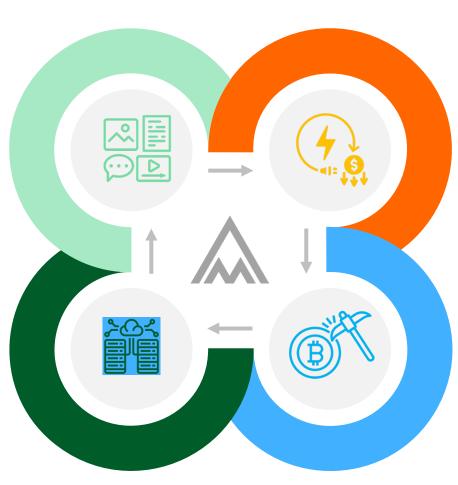
### Creating Natural Synergies for the Company

#### **Digital Colocation Platform**

- Diversified, asset-light, SaaS-like revenue stream
- Adaptable contracts with capacity flexibility and rapid deployments
- Add-ons and potential upsells such as Managed Site Services and Software Services

#### Al and HPC Colocation Platform

- High-growth and high-value foundational revenue stream
- Long-term contract structures for stable, predictable cash flow with attractive margins
- Builds upon core capabilities, expands operational capabilities and service offerings



#### **Energy Management Platform**

- Participation in innovative energy management programs
- Provides stability to electric grid and generates revenue
- Optimizes energy costs while contributing to overall grid reliability

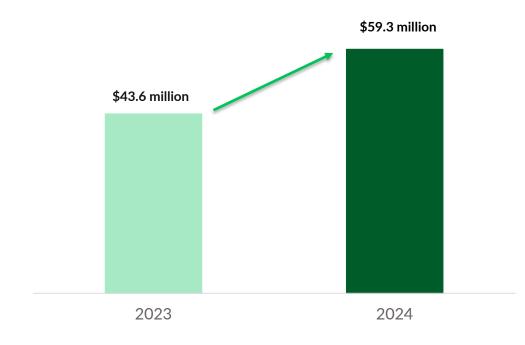
#### **Digital Assets Mining Platform**

- Provides upside potential during favorable market conditions
- Enhances operator expertise, benefiting all colocation clients
- Allows strategic resource allocation based on market dynamics

# Strong Revenue Growth Led by Robust Digital Colocation

136% Y/Y Revenue Growth in Digital Colocation Revenue and 36% Y/Y Overall Revenue Growth

#### Robust Y/Y Revenue Growth



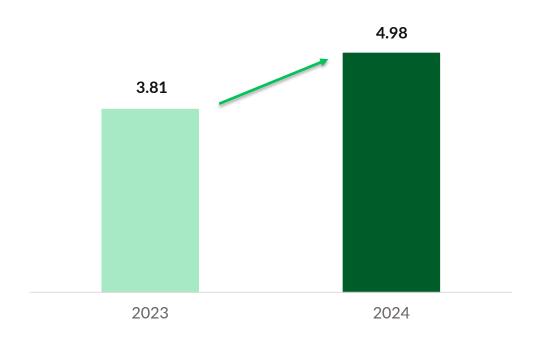
#### 2024 Growth Overview

- 136% Y/Y Growth in Digital Colocation Revenue
- 42% Y/Y Growth in Energy Management Revenue
- 36% Y/Y increase in Total Overall Revenue with an increasingly optimized revenue mix across Digital Colocation, Energy Management, and Digital Assets Mining while also building towards AI / HPC Platforms
- 35% Y/Y increase in Overall Gross Profit
- Positive Cash Flows from Operations and Net Cash Flow positive at the end of 2024

# Robust Hash Rate Growth (with lighter capex investment than most peers)

31% Y/Y increase in Operating Hash Rate

#### Operating Hash Rate<sup>1</sup> (EH/s)

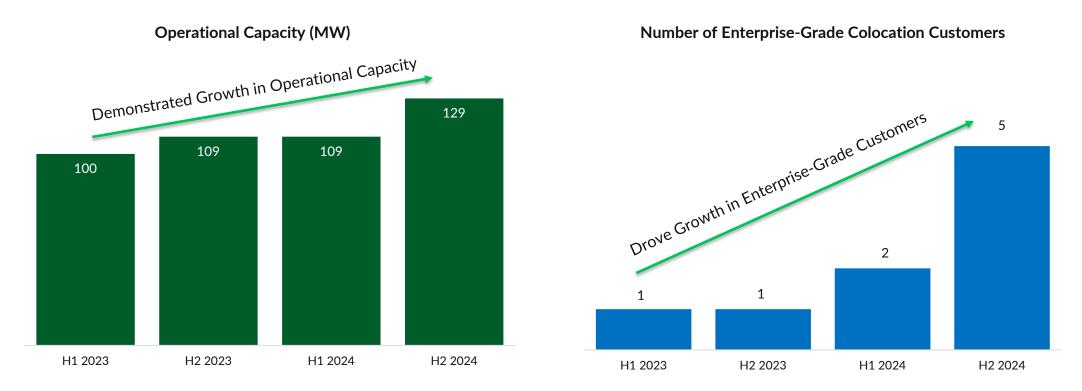


<sup>&</sup>lt;sup>1</sup> Operating Hash Rate is based on the nameplate hash rate of the miners, including colocation and self-mining, currently deployed across our facilities and is subject to change/updates

#### Hash Rate Growth Overview<sup>1</sup>

- 31% Y/Y Increase in Operating Hash Rate and Optimization of Infrastructure to 4.98 EH/s
- Upon full deployment of recent customer agreement, Operating Hash Rate is expected to increase to 5.51 EH/s in 2025
- Expansion Funded Entirely through Cash From Operations and Enhanced Management Capabilities

# **Accelerating Operational Capacity and Growing Enterprise Customer Base**



- Platform has grown to becoming a multi-tenant platform across enterprise-grade institutional customers
- Expanded infrastructure, technology, and operating expertise positions us for future growth
- New management team with **deep tech expertise** from Apple, AWS, T-Mobile, Nokia, Yahoo, GE, and others

# Multiple Operating and Pipeline Facilities in the PJM Market

Strategic Location in North America's Largest Electric Market with Robust Fiber Connectivity



Bellefonte, PA.



Midland, PA.



Perry County, OH.



Additional PJM Market Sites

**129 MW** 

Current Operating Capacity, with expansion potential at current and pipeline sites



An average MacBook Air uses about 30 watts; a megawatt is a million watts.



**129 million watts** can power approximately **4.3 million** MacBooks at the same time.

- We currently operate 129 MW, >90% of which are within 30 minutes from Pittsburgh International Airport
- PJM advantages include North America's largest power grid, competitive energy rates, and robust interconnectivity
- Well-positioned for high-density compute with access to renewable energy and strong demand response programs
- Greater Pittsburgh area continues to evolve into a key research and commercial hub for AI, HPC, and accelerated computing (Fun Fact: Carnegie Mellon faculty Herbert Simon and Allen Newell invented the field of AI in Pittsburgh)

# Significant Momentum in Transforming the Company and Driving Growth

Growing the Business under New Management and Technology Team

2023 H1 2024 H2 2024 2025 YTD\*

May 2023: Announced new CEO and President Rahul Mewawalla, a technology and business leader

Jun 2023: Operationalized 9 MW facility in Bellefonte, PA

Oct 2023: Executed colocation agreement with enterprise grade customer

**Dec 2023:** Executed colocation agreement with enterprise grade customer

**Feb 2024**: Executed colocation services agreement with enterprise grade customer

Mar 2024: Strengthened management and technology team with new hires

Mar 2024: Expanded colocation services agreement with enterprise customer for an additional 20 MW

**Apr 2024**: Announced expansion plans for Midland, PA site

May 2024: Announced 90% Y/Y and 83% Q/Q increase in colocation services business revenue in Q1 2024

Jun 2024: Signed 20 MW colocation services agreement with enterprise grade customer and expanded digital colocation services business to new digital assets class

Jun 2024: Successfully completed expansion in Midland, PA bringing total PJM sites capacity to 129 MW

Jul 2024: Continued upgrades and refreshes in management and technology team, almost entirely new management team

Aug 2024: Executed 20 MW AI/HPC colocation customer agreement; signed LOI for additional 124 MW or total of 144 MW

Aug 2024: Announced new 24 MW site in Perry County, OH., increasing total capacity to 153 MW upon completion

Oct 2024: Completed Phase 1 of construction including groundworks at Perry County, OH, facility

Nov 2024: Rang the closing bell at the NASDAQ on November 21, in recognition of the Company's recent accomplishments and our innovative approach towards digital infrastructure platforms

**Nov 2024**: Announced Q3 2024 results including Digital Colocation business revenue increasing 222% Y/Y

Jan 2025: Executed 20 MW colocation services agreement with enterprise grade customer

Jan 2025: Announced 69% Y/Y increase in digital colocation monthly business revenue in Dec 2024

Mar 2025: Executed 64 MW colocation services agreement with publicly-trade enterprise grade customer, deploying latest-gen ASICs

Mar 2025: Announced 136% Y/Y increase in digital colocation business revenue, 42% Y/Y increase in energy management business revenue, and 35% Y/Y increase in overall gross profit for FY 2024

\* As of April 2025

# Delivering Next-Gen Digital Infrastructure for AI, HPC, and Digital Assets

Secure, Adaptable, and Scalable Infrastructure for Computing and Digital Platforms



#### Operating Facilities in the PJM Market

- Operate in large, organized, and deregulated market
- Focus on Carbon-Free energy providers, including nuclear
- Among the most competitive wholesale power rates in the US
- Advanced energy management programs



#### Rapid, Adaptable, and Efficient Digital Infrastructure Operations

- Scalable and adaptable solutions across AI, HPC, and digital assets markets
- Capabilities and resources across use-cases and markets
- Agile expertise across modular data centers and in-building computing centers



#### Suite of Hardware, Software and Services

- Deep expertise across hardware, software, and digital infrastructure services
- Scalable digital infrastructure platforms for revenue optimization and performance tracking across multiple enterprise grade customers

# AI, HPC, and Digital Assets Colocation Business

Digital Infrastructure for GPUs, ASICs, Other Compute Platforms

### Digital Colocation Services for Enterprise-Grade Customers

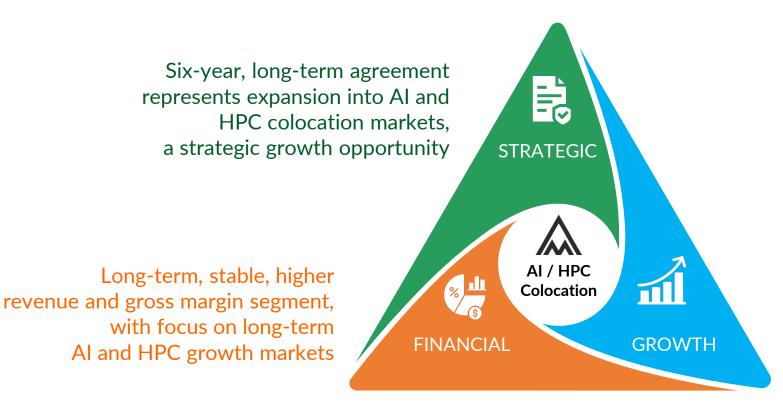
- ✓ Customers provide their own compute including GPUs, ASICs, etc.
- ✓ We provide digital infrastructure and offer add-ons like software services, managed site services, maintenance, and optimization services
- ✓ We receive SaaS-like digital infrastructure revenue

### **Key Features and Highlights**

- ✓ Reliable, competitively priced power and advanced power management capabilities
- ✓ Secure, configurable digital infrastructure facilities across AI, HPC, and digital assets applications
- ✓ High-speed, redundant fiber connections designed for optimized uptime

## **Recent Al Colocation Strategy**

20 MW of Digital Infrastructure for AI/HPC with Expansion Potential to 144 MW in total



Provides Mawson with a growth pipeline as well as a customer and partner roadmap to collaborate with future AI and HPC customers

## **AI/HPC Colocation Agreement Transaction Summary**

20 MW of Digital Infrastructure for AI/HPC with Expansion Potential to 144 MW in total



Initial Term of Contract

6-year contract, with option for rate adjustments every 2 years



Initial Capacity
Allocation

20 MW<sup>1</sup>



Renewal

24-month renewal options upon completion of initial 6-year term



Estimated Revenue Impact

\$285 million dollars<sup>2</sup>



**LOI for Expansion** 

LOI for additional 124 MW expansion, which would take total AI/HPC deployment to 144 MW

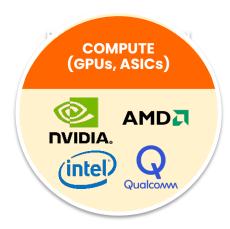
#### Note:

- 1. Operating capacity is expected to ramp to fully allocated amount over time
- 2. Revenue can be subject to change depending on operating capacity ramp up timeframe as well as potential colocation rate adjustments every 2 years within the initial term of contract

# Digital Infrastructure Platforms: The Foundation of AI and HPC

Growing Demand for Digital Infrastructure Sites to Drive AI/HPC Ecosystem Expansion









### Digital Infrastructure is the tracks on which the AI trains run

Enables ChatGPT, Claude, Gemini, and other popular LLMs to answer 1 billion queries daily<sup>1</sup>

One Al training run uses as much energy as **5,000 EV charges** 

LLMs like GPT-4 need retraining every 3-6 months to stay current Al Infrastructure market to grow from \$200B to \$800B in just 6 years Strong demand for 100% Carbon-Free energy to power the Al revolution

1 Demand Sage ChatGPT statistics. ChatGPT Statistics (2025): DAU & MAU Data Worldwide, accessed April 17, 2025

Note: Logos shown above belong to their respective owners and are for representational purposes only to show the ecosystem, and do not indicate the source or particular sponsorship of Mawson's products or services



# Al and HPC Digital Infrastructure Markets

Growing Long-Term Demand for Accelerated Computing Infrastructure

\$827B+

29%

600+ TWh

Global Artificial Intelligence Market Size<sup>1</sup> (\$ in Billions)

2030 Estimated Global Al market size<sup>1</sup> Estimated CAGR<sup>1</sup> 2024 to 2030

2030 Estimated Global Al Power Demand<sup>2</sup>

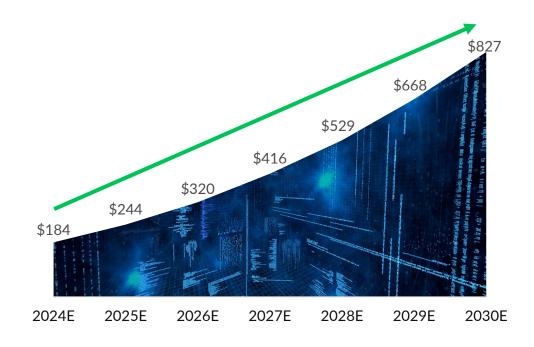
**Growing demand** for digital infrastructure to support AI and HPC requirements, with anticipated supply shortages despite rapid capacity expansion

**Al applications** are becoming the largest uses of data and processing power within data centers

Major U.S. Infrastructure Push: \$500B 'Stargate' initiative recently announced to address computing capacity constraints, including immediate \$100B deployment toward new AI data centers

#### Sources:

- 1. Statista, "The Artificial Intelligence (AI) market includes software, hardware, and services that enable organizations to develop and deploy AI applications."
- 2. McKinsey report, "How data centers and the energy sector can sate Al's hunger for power", Nov 6, 2024.



# **Increasing Global Adoption and Growth of Digital Assets**

Accelerating Investment and Institutional Participation in Digital Asset Markets Provides Increased Opportunities for Digital Infrastructure Providers



\$2.8 Trillion<sup>1</sup> market cap for digital currencies

10x growth in the last five years



**\$1.7 Trillion**<sup>1</sup> market cap for Bitcoin The largest single digital asset



**\$96** billion<sup>1</sup> market cap for Bitcoin ETFs
Less than one year since approval, and
currently offered by leading institutions like
Grayscale, BlackRock, Fidelity, and others



750 Million Users<sup>2</sup> and Growing

Ownership base, investments by leading public companies like Tesla, MicroStrategy, and Block, and rising allocations from institutional investors



Global adoption of Digital Assets
With approval of Bitcoin ETFs in the United
States and potential for expansion to other
markets such as South Korea, Japan, and
Singapore



Increasing Institutional and Market Interest Creates potential for new products and services in the digital assets space

#### Source:

- 1. Blockworks, as of April 17, 2025
- 2. Statista, as of Jan 8, 2025



# **Expanded Public Company Presence and Thought Leadership across Industry, Investors, and Ecosystem**

- Expanded public and NASDAQ-listed company presence, going from a relatively under the radar company to actively participating in and showcasing leadership at several major industry and investor conferences spanning North America, Europe, and Asia
- Established thought leadership in high-growth sectors including digital infrastructure, digital assets, carbon-free and nuclear energy, artificial intelligence (AI), high-performance computing (HPC), and innovation
- Invited to Ring the NASDAQ Closing Bell to commemorate the company's recent accomplishments and innovative approach to digital infrastructure platforms
- Attracted coverage from top-tier financial media and industry publications including Financial Times, Reuters, Forbes, Newsweek, Data Center Dynamics, Fast Company, and Power Magazine

See the News & Media section on our website











Digital Infrastructure Platforms for AI, HPC and Digital Assets

**NASDAQ: MIGI** 

Corporate HQ

950 Railroad Avenue, Midland PA 15059, USA

For more information and updates, visit our website <a href="https://www.mawsoninc.com">https://www.mawsoninc.com</a>

in https://www.linkedin.com/company/mawsoninc/

Mawson (@Mawsoninc) / X (twitter.com)

vimeo Mawson Infrastructure Group Inc

You Tube Mawson Infrastructure Group Inc - YouTube

Investor Relations IR@mawsoninc.com

Media Relations mediarelations@mawsoninc.com

